

UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF NEW YORK

DAVID B. NEWMAN and IRA F/B/O  
DAVID NEWMAN-PERSHING LLC as  
Custodian, on behalf of themselves and all  
Others Similarly Situated, and Derivatively on  
behalf of FM LOW VOLATILITY FUND,  
L.P.,

Plaintiffs,

v.

FAMILY MANAGEMENT CORPORATION,  
SEYMOUR W. ZISES, ANDREA L.  
TESSLER, ANDOVER ASSOCIATES LLC I,  
ANDOVER ASSOCIATES MANAGEMENT  
CORP., BEACON ASSOCIATES LLC I,  
BEACON ASSOCIATES MANAGEMENT  
CORP., JOEL DANZIGER, HARRIS  
MARKHOFF, MAXAM ABSOLUTE  
RETURN FUND, LP, MAXAM CAPITAL  
MANAGEMENT LLC, MAXAM CAPITAL  
GP, LLC, MAXAM CAPITAL  
MANAGEMENT LIMITED, and SANDRA  
MANZKE,

Defendants,

and FM LOW VOLATIVITY FUND, L.P.,

Nominal Defendant.

08-cv-11215-LBS

ECF Case

**SUR-REPLY MEMORANDUM OF LAW IN FURTHER SUPPORT OF MAXAM  
CAPITAL MANAGEMENT LLC, MAXAM CAPITAL GP LLC, MAXAM  
CAPITAL MANAGEMENT LIMITED, AND SANDRA MANZKE'S  
OPPOSITION TO PLAINTIFFS' MOTION TO ALTER OR AMEND THE  
JUDGMENT AND TO AMEND THE COMPLAINT**

In their Omnibus Reply Memorandum of Law, Plaintiffs assert that that “the law is clear in New York that [the MAXAM Defendants] have no standing to assert the pre-suit lack of demand defense”. (Reply at 27-28.) Plaintiffs’ argument is without merit. Delaware law, rather than New York law, governs whether Plaintiffs’ claims should be dismissed for failing to make a demand or plead demand futility. *Kamen v. Kemper Fin. Servs. Inc.*, 500 U.S. 90, 108-09 (1991). Plaintiffs offer no authority for the application of New York law. Indeed, in multiple previous rounds of briefing on the sufficiency of their demand futility allegations, Plaintiffs have never contested that Delaware law applies.<sup>1</sup>

Even if New York law did apply (which it does not), Plaintiffs statement of that law is inaccurate. Under New York law, MAXAM Defendants have standing to assert the pre-suit demand defense. *See Kalin v. Xanboo Inc.*, 526 F. Supp. 2d 392, 408 n.7 (S.D.N.Y. 2007). Plaintiffs’ dismissal of *Kalin* in favor of the cases it cites is without basis. *Ripley v. Int’l Rys. of Cent. Am.*, 8 A.D.2d 310 (1st Dep’t 1959) merely observed that it was “questionable” whether the third party could raise the defense and never made a determination one way or the other, and neither *Koral v. Savory, Inc.*, 276 N.Y. 215 (1937) nor *Patrick v. Alacer Corp.*, 84 Cal. Rptr. 3d 642 (Cal. App. 4th Dist. 2009) even addresses whether a third party has standing to assert the so-called pre-suit demand defense. The remaining cases cited by Plaintiffs do not apply New York law.<sup>2</sup> By contrast to Plaintiffs’ authorities, the *Kalin* Court’s holding was based on a well-reasoned

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<sup>1</sup> Plaintiffs do not dispute, and cannot dispute, that under Delaware law MAXAM has standing to assert the pre-suit demand defense. *See Kaplan v. Peat, Marwick, Mitchell & Co.*, 540 A.2d 726, 730 (Del. 1988); *see also Rales v. Blasband*, 634 A.2d 927, 934 n.9 (Del. 1993). Because Delaware law applies here, there is no doubt that MAXAM has standing to raise Plaintiffs’ failure to adequately plead demand.

<sup>2</sup>*See Prager v. Sylvestri*, 449 F. Supp. 425 (S.D.N.Y. 1978) (examining demand requirement under a specific provision of the Securities Exchange Act); *Swenson v. Thibaut*, 250 S.E.2d 279 (N.C. App. 1978) (applying North Carolina law).

review of the legislative history of the New York statute and consideration of the implicated policy concerns, and constitutes the only clear statement of New York law on this issue.

Dated: New York, New York  
January 28, 2011

Respectfully submitted,

KOBRE & KIM LLP

s/ Carrie A. Tendler

Carrie A. Tendler  
(carrie.tendler@kobrekim.com)  
Jonathan D. Cogan  
(jonathan.cogan@kobrekim.com)  
Michael S. Kim  
(michael.kim@kobrekim.com)

800 Third Avenue  
New York, New York 10022  
Telephone: +1 212 488 1200  
Facsimile: +1 212 488 1220

To: All Counsel of Record

*Attorneys for MAXAM Capital Management  
LLC, MAXAM Capital GP LLC, MAXAM  
Capital Management Limited and Sandra  
Manzke*